



### Best Business English Soft Skills

IMPROVE YOUR PERSONAL TRAITS TO BE AN EXCELLENT COMMUNICATOR









# What are soft skills?

THEY ARE THE PERSONAL TRAITS THAT ALLOW YOU TO BE MENTALLY ELASTIC, TO ADAPT TO NEW SITUATIONS.



THEY ARE ESSENTIAL FOR ENGLISH LANGUAGE LEARNERS AND THE MOST WANTED BUSINESS SKILLS TOO.

AFTER ALL, NO ONE CAN BE TOO GOOD AT WORKING WITH OTHER PEOPLE, COMMUNICATING CLEARLY, AND BEING CREATIVE.

## Negotiation



### GOOD NEGOTIATORS MAKE THE BEST OUT OF EVERY SITUATION!

#### **NEGOTIATION CAN:**

- IMPROVE YOUR OWN WORK CONDITIONS AND SALARIES
- GET THE BEST DEALS FOR YOUR COMPANY
- MAKE SURE YOUR COLLEAGUES ARE HAPPY WITH THEIR PROJECTS

### **Key Terms**

- Consensus Vs. Majority Tactic
- Concessions Deadlock
- Trade-offs
- Counter-proposal Pitch
- Building confidence
- To be receptive to yield
- To haggle / to negotiate to high-ball
- To set up a contact
- I agree with you on that point
- From my perspective...
- I'm afraid that doesn't work for me

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## **2** Communication



COMMUNICATION IS NOT JUST TALKING TO PEOPLE OR LEARNING NEW LANGUAGES

IT'S A SKILL THAT INVOLVES ACTIVE LISTENING, INTERPRETING, CONSULTING, CONFIRMING, ORGANISING, LEARNING.

PEOPLE ABSOLUTELY LOVE GREAT COMMUNICATORS – ESPECIALLY AT WORK.

THE GOOD NEWS IS, YOU CAN LEARN TO BE A GREAT COMMUNICATOR YOURSELF.

### **Key Terms**

#### **PRESENTATIONS**

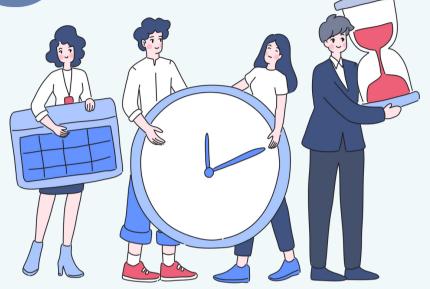
- to allocate to brainstorm
- to implement
- to call a meeting

#### **MEETINGS**

- to start with ...
- turning now to...
- For example, ...
- Compared to last year
- In conclusion
- Finally
- General Questions

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TIME-MANAGEMENT IS ONE OF THE MOST IN-DEMAND SOFT SKILLS

PEOPLE WITH EXCELLENT TIME-MANAGEMENT SKILLS DON'T HAVE TO WORRY ABOUT DEADLINES, MISSING MEETINGS,

THEY HAVE IT ALL UNDER CONTROL, THANKS TO LOTS OF PRACTICE AND A SOLID SYSTEM.



THERE'S NO POINT IN TELLING PEOPLE
YOU'RE A PROBLEM SOLVER - THEY
NEED TO SEE IT!

OUR MANAGERS, COLLEAGUES, EVEN
OUR FAMILY AND FRIENDS REALLY
APPRECIATE IT WHEN WE MAKE THEIR
LIVES EASIER AND COME UP WITH
CREATIVE, HELPFUL SOLUTIONS TO
PROBLEMS!

## Soft Skills + English Skills =

#### **PROFESSIONAL 2.0**



IF YOU WANT TO BE A GREAT PROFESSIONAL NOWADAYS THERE ARE 2 MAIN INGREDIENTS YOU NEED TO ADD TO YOUR CAREER:

- ENGLISH LANGUAGE
- SOFT SKILLS

## We at Live English can help you:

IMPROVE YOUR **ENGLISH SKILLS** AND **SOFT SKILLS** IN ORDER TO GROW AS A PROFESSIONAL.

WE HELPED MORE THAN 8.000 PROFESSIONALS BOOST THEIR CAREERS.

YOU CAN MAKE A CAREER CHANGE TOO.









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